## **Grow - Overview**

## We take a strategic and sustainable approach to our development programme

- o we prioritise affordability in our approach to development
- o we identify and pursue strategic opportunities which enable us to maintain growth within the parameters of our financial plan
- o we focus on geographical coherence in our development programme, building on the organisation's local strength
- we are guided by analysis of the priorities and plans of local and regional government and other partner organisations, identifying where these align best with our own
- o we form partnerships and joint ventures where these are the best means of delivering our strategy
- o we will develop to required construction and thermal energy standards
- we will demonstrate value for money by monitoring the performance of our development schemes and measuring customer satisfaction with our homes

## We focus on learning and professional growth

- o we are a learning organisation, maximising opportunities to improve and grow
- we enable and reward leadership at all levels of the organisation, valuing curiosity, creativity, problem solving, and ambition for continuous improvement
- o we work towards the professionalisation of key roles to meet the expectations of our customers and regulators
- we focus on modernisation, based on analysis of data and a creative, open-minded approach to how we can best deploy our resources
- We ensure our values and behaviours support a learning environment and attitude and that learning information is shared

We take a strategic and sustainable approach to our development programme		
Headline Performance Measures	Related Strategic Risks	
G001: New Homes Remaining Unsold after 5 months G002/3: First Tranche Sales Performance G004: Social Housing – new homes delivered against forecast G006: Average time to let a new property G007: Average SAP rating for new homes G008: Average age of sale properties unsold after 5 months G009: Average time to sell new LCHO homes E016: Customer satisfaction with new build homes G011: Sales exposure of future committed programme	SR1. Assets are not built or maintained to a satisfactory Standard. SR7. Future Funding shortfall SR8. Unplanned significant expenditure SR10. Abrupt changes in Government Policy SR14 Failure or persistent underperformance of a key supplier or contractor SR28. Poor stakeholder relationships, impact, reputation, and influence SR29. Opportunities for strategic alliances are missed. SR40. We develop new homes that are unviable.	

We focus on learning and professional growth		
Headline Performance Measures	Related Strategic Risks	
NEW: Quarterly Conversations Published % (Q). NEW: Values and Behaviours met % (Q) NEW: Mandatory learning completed % (Q)	10. Abrupt changes in Government policy 17. Non compliance with Regulatory Standards 12. Behaviours don't meet organisational standards or expectations 23. Poor customer perception of service quality and/or value for money	

Specific Plans for 2024/25 (non-BAU)		
We will prioritise affordability in our approach to development	Aligning of home ownership policies to incorporate Right to Repair, Right to SO, Rent to Buy, Right to Acquire, Shared Ownership. Procedure relating to compliance with new model lease	
We will identify and pursue strategic opportunities which enable us to maintain growth within the parameters of our financial plan	Option appraisals on a number of Strategic Assets e.g. Marlborough and Blandfords Shared Ownership staircasing promotion	
We will demonstrate value for money by monitoring the performance of our development schemes and measuring customer satisfaction with our homes	Power BI to enhance reporting Establish requirements for a DMS Align new build defects process with new HHSRS regulations	
We will be a learning organisation, maximising opportunities to improve and grow	Professionalisation of roles ILM3 Oasis leadership development programme Change in Quarterly Conversation to include development at each touch point	
We will enable and reward leadership at all levels of the organisation, valuing curiosity, creativity, problem solving and ambition for continuous improvement	Oasis leadership development programme Colleague circle refresh / relaunch	
We will work towards the professionalisation of key roles to meet the expectations of our customers and regulators	Professionalisation of roles	
We will ensure our values and behaviours support a learning environment and attitude and that learning information is shared	Colleague circle refresh / relaunch	